

Employment Projections Methodology

For Heartland 2060 Futures Modeling

Prepared for/by the Central Florida Regional Planning Council

**As part of a U.S. Department of Housing and Urban Development
Sustainable Communities Grant**

For the Florida Heartland

**Consisting of DeSoto, Glades, Hardee, Hendry, Highlands, Okeechobee,
and Polk Counties**



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Employment Projections

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Purpose

Employment projections were developed for the seven counties of the Florida Heartland, as part of the goal of creating a shared, regional vision for the rural heart of Florida. The Florida Heartland consists of seven counties, all of which are landlocked. These counties are DeSoto, Glades, Hardee, Hendry, Highlands, Okeechobee, and Polk.

Map 1: The Counties of the Florida Heartland



These employment projections were created to facilitate the modeling of alternative future scenarios to examine potential future spatial development patterns. Ultimately these alternative future scenarios, or Futures, will be compared and contrasted and the information they provide will be available for local leaders and decision-makers. The employment projections outlined in this report will be used to model three different Futures, each with its own specific economic trajectory. The employment projections cover the seven counties and extend from 2010 to the year 2060. This time period corresponds to the time period of the 50-year regional vision that is being developed as part of the Heartland 2060 project. The projections are divided into three different economic Futures, and further subdivided into 23 industry sectors.

The employment projections were partially developed using custom population projection inputs, which were specifically created for this project. These population projections are detailed elsewhere, but are primarily built using data from the 2011 Bureau of Economic and Business Research (BEBR) population projections report. The employment projections are used in the Futures modeling, to allocate jobs spatially to employment centers, and by industry. The employment projections were derived from an economic forecasting



Employment Projections

software (REMI PI+), by replacing the stock population forecast with the custom population projections mentioned above and detailed elsewhere.

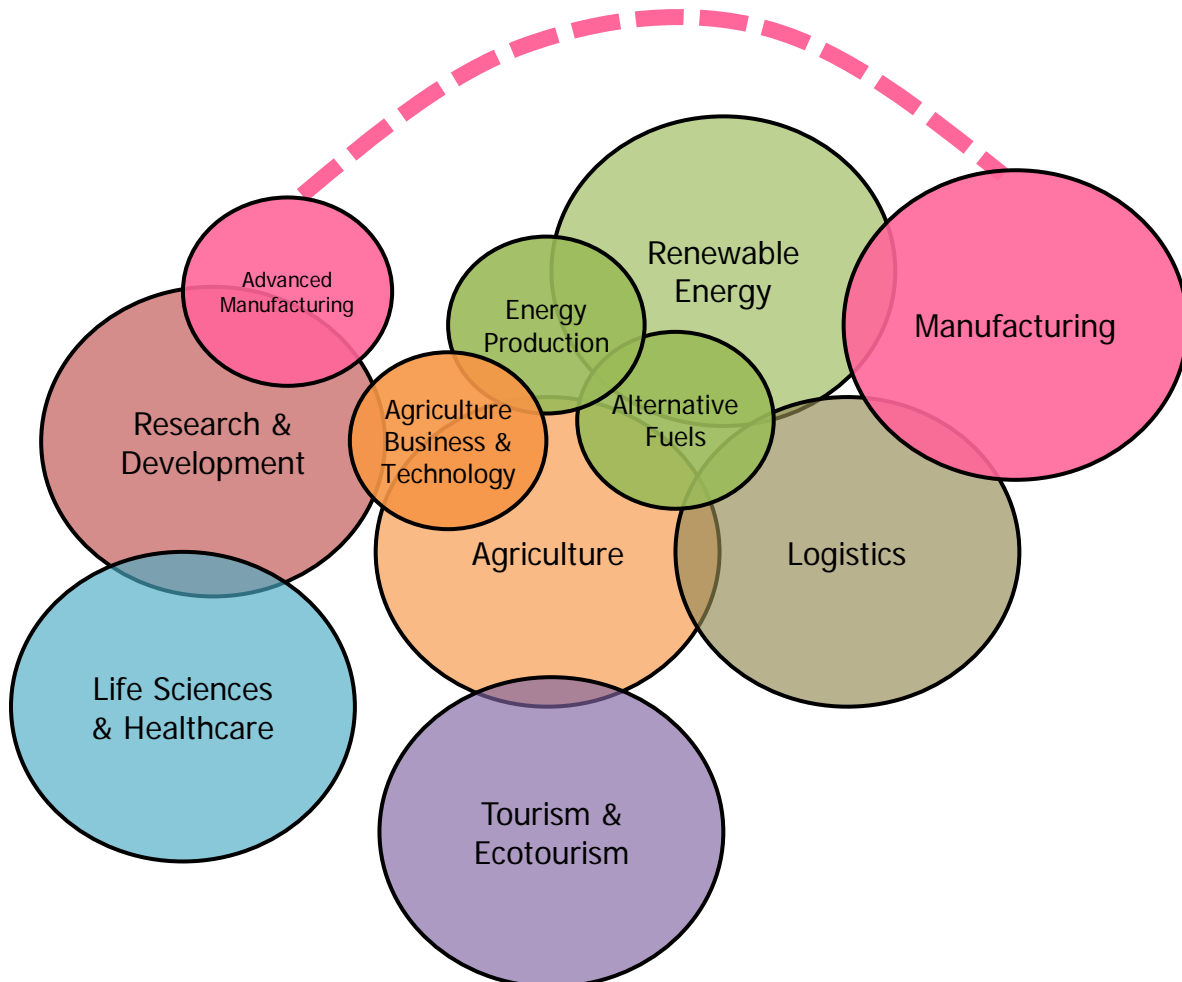
Background

The economic forecasting software used to develop these employment projections is called PI+ (version 1.5) and is developed and maintained by Regional Economic Models, Inc. (REMI). It covers all counties in Florida, and is licensed collectively by all eleven of Florida’s Regional Planning Councils (RPCs) together. The software is capable of projecting to the year 2060, which is the extent of the current scope of Futures modeling in the Heartland 2060 project as funded by the Sustainable Communities grant.

Three Potential Economic Futures

Three different potential economic Futures correspond to what might happen if there were directed regional development of industry clusters, as identified in the Comprehensive Economic Development Strategy (CEDS) document that has been produced for the region. The CEDS identifies the regional industry clusters in the Heartland region, as seen in Figure 1. The full findings of the CEDS is detailed elsewhere.

Figure 1: CEDS Industry Clusters in the Heartland



Employment projections were created for three different potential economic Futures, as developed during the Heartland 2060 regional vision process. These three Futures are the Current Economy, Energy Economy, and Trade Economy (see Figure 2). Two of the Futures (Energy Economy and Trade Economy) correspond to a regional focus on particular industry clusters, and the Current Economy Future corresponds to a continuation along the current economic trajectory. Since they represent a focused development of specific industry clusters, the Energy Economy and Trade Economy employment projections have more jobs in targeted NAICS codes than the Current Economy projections. In practice, the Current Economy can be thought of as representing the business-as-usual model, while the Energy Economy and Trade Economy represent projections above and beyond business-as-usual.

Figure 2: Three Potential Economic Futures of the Heartland

| | |
|-----------|---|
| CE | Current Economy : natural resources & healthcare |
| EE | Energy Economy : generation & technology |
| TE | Trade Economy : logistics & manufacturing |

Employment projections for the Current Economy focus on continuing development in already regionally strong and important industry clusters such as health care and natural resources. The Energy Economy focuses on energy generation from alternative and renewable technologies and fuels, development of those technologies, and implementation of energy conservation and efficiency equipment. Employment projections for the Trade Economy tend to focus on industry clusters in the logistics, warehousing, trade, and manufacturing industries. These industry clusters come from the regional Comprehensive Economic Development Strategy, as produced by the Central Florida Regional Planning Council for the U.S. Economic Development Administration. See Table 1 for a summary of the industry cluster focus of each Future, as envisioned by the CEDS.

| Economic Future | Agriculture | Agriculture Business & Technology | Logistics | Life Sciences & Healthcare | Tourism & Ecotourism | Research & Development | Manufacturing | Advanced Manufacturing | Renewable Energy | Energy Production | Alternative Fuels |
|-----------------|-------------|-----------------------------------|-----------|----------------------------|----------------------|------------------------|---------------|------------------------|------------------|-------------------|-------------------|
| Current Economy | P | P | | P | P | | | | | | |
| Energy Economy | S | S | | | | P | | P | P | P | P |
| Trade Economy | S | S | P | | | S | P | P | | | S |

P= Primary focus. S = Secondary focus

NAICS Codes and Industries

The PI+ software licensed by the Florida RPCs for the Heartland region uses 23 North American Industry Classification System (NAICS) codes, as standardized by the U.S. Census. Table 2 details the industry clusters in each NAICS code grouping. Employment projections were created for each county, for each NAICS code industry sector, and for each year. It is important to note that NAICS employment classifications distinguish by the type of work performed, and not by the field or industry in which the work occurs. This may cause some confusion because, for instance a grove or farm manager, although they work in the agricultural field would not be classified as Farm, but would be classified as Administrative and Waste Management Services. Likewise, a chemical engineer that works blending fertilizer for a mining company might be classified under Manufacturing (because this type of work is classified as Chemical Manufacturing), instead of Mining.

| CFRPC REMI v1.5 (23-sector) | NAICS Code |
|--|------------|
| Accommodation and Food Services | 72 |
| Administrative and Waste Management Services | 56 |
| Arts, Entertainment, and Recreation | 71 |
| Construction | 23 |
| Educational Services | 61 |
| Farm | 111-112 |
| Federal Civilian | NA |
| Federal Military | NA |
| Finance and Insurance | 52 |

| | |
|---|---------|
| Forestry, Fishing, and Related Activities | 113-115 |
| Health Care and Social Assistance | 62 |
| Information | 51 |
| Management of Companies and Enterprises | 55 |
| Manufacturing | 31-33 |
| Mining | 21 |
| Other Services, except Public Administration | 81 |
| Professional, Scientific, and Technical Services | 54 |
| Real Estate and Rental and Leasing | 53 |
| Retail Trade | 44-45 |
| State and Local Government | NA |
| Transportation and Warehousing | 48-49 |
| Utilities | 22 |
| Wholesale Trade | 42 |
| NA = Not Applicable. These industries are defined within the PI+ software, but do not correspond directly to a particular NAICS code. | |

Methodology

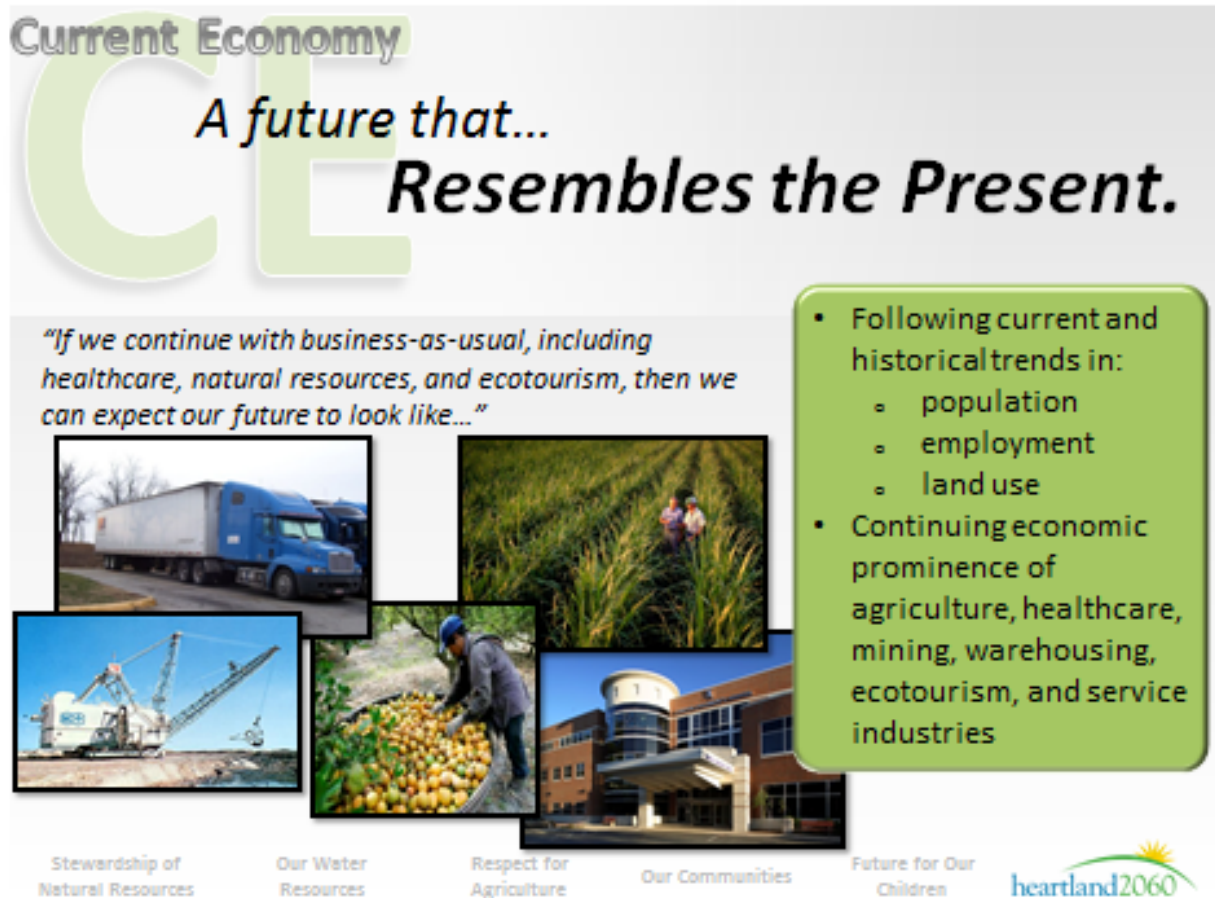
The REMI PI+ (v1.5.2, build 3274) economic forecasting software used to generate these employment projections uses a series of interconnected model elements and datasets to forecast micro economic trends. Many of these datasets, such as employment projections (based on the U.S. Bureau of Labor Statistics) or population projections (based on the U.S. Census) come imbedded in the software, but are also able to be manipulated. The PI+ software is very malleable. The imbedded population projections are built from the U.S. Census cohort-based method, and were deemed inappropriate for forecasting the population of the Heartland region. For this reason, unique population projections were developed for this project.

After the unique population projections were used to replace the stock REMI population projections, the model was run as normal, to the year 2060, and the employment projections were taken, to be used in the Futures modeling. The employment projections were separated by county, by year, and by NAICS code. The 23 NAICS codes that were used are detailed above, in Table 2.

Current Economy

The novel population projections, developed for this project, were built from the established and accepted methodology as put forth by BEBR. These population projections were used to replace the PI+ standard population projections. This somewhat altered the employment projections of the stock PI+ model, and these modified, unique employment projections are what make up the Current Economy employment projections.

Figure 3: Current Economy Future



Energy Economy and Trade Economy

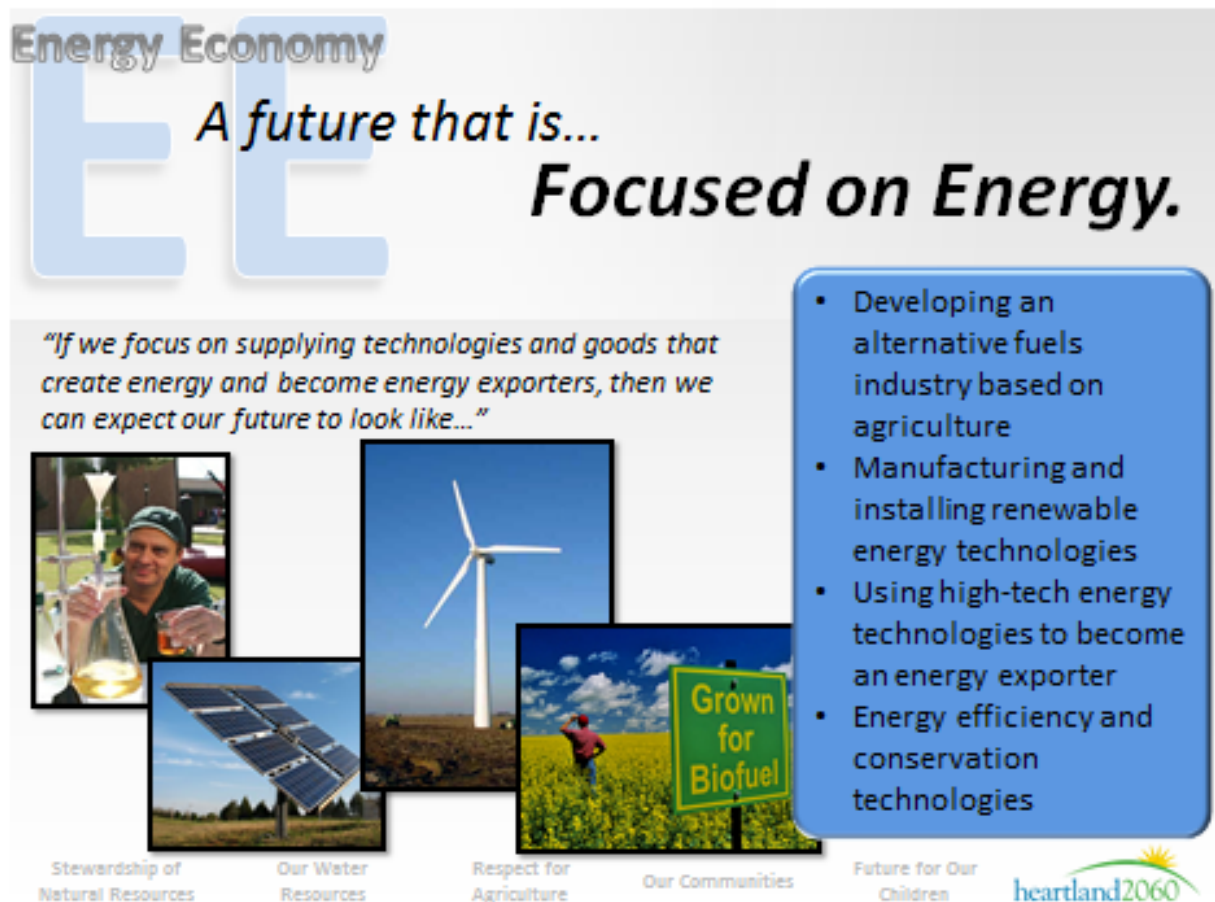
As stated previously, the employment projections for the Energy Economy and Trade Economy utilize the projections of the Current Economy as a base. Then, presumably, with focused development effort in targeted industry clusters, the Energy Economy and Trade Economy Futures will develop “extra” jobs in the targeted industry clusters. For this reason, the Energy Economy and Trade Economy Futures have projections that are equal to or greater than the Current Economy in any given county, NAICS code cluster, or year. The number of extra jobs possible given targeted industry cluster development was determined to be +2% more than the Current Economy. These extra jobs are distributed differentially in the Energy and Trade Economy Futures.

The determination of which NAICS code industry clusters would be affected by this targeted industry cluster development and by how much involved a targeted survey using local knowledge. Respondents were informed of the criteria for each Future (Energy

Economy and Trade Economy) and asked to select industry clusters (from the 23 NAICS codes) where each alternative Future might have more projected employment than the Current Economy Future. Each respondent was given one hundred points to distribute, which represented the additional +2% employment. All responses were averaged and weighted to distribute the projected job gains by industry. Responses fairly closely resembled each other, as was to be expected.

The general themes associated with each of the two alternative Futures are captured in Figures 4 and 5. These revolved around the particular economic trajectory for each, as envisioned in Table 1. The Energy Economy represents a directed focus on the development of energy efficiency, energy conservation, and renewable energy and alternative fuels technologies and industries. The Energy Economy envisions a future that is focused on energy. See Figure 4.

Figure 4: Energy Economy Future




Energy Economy
EE
A future that is...
Focused on Energy.

"If we focus on supplying technologies and goods that create energy and become energy exporters, then we can expect our future to look like..."

- Developing an alternative fuels industry based on agriculture
- Manufacturing and installing renewable energy technologies
- Using high-tech energy technologies to become an energy exporter
- Energy efficiency and conservation technologies

Stewardship of Natural Resources Our Water Resources Respect for Agriculture Our Communities Future for Our Children



The Trade Economy represents a directed focus on developing logistics and manufacturing industries and technologies. The Trade Economy envisions a future that is making and moving goods. See Figure 5.

Figure 5: Trade Economy Future

Trade Economy

A future that is...
Making & Moving Goods.

"If we focus on employment hubs for manufacturing, transportation, and warehousing, then we can expect our future to look like..."

- Using current and future industrial areas and logistics and trade networks
- Maintaining high capacity transportation networks for moving goods
- Enhancing distribution of air cargo
- Connecting ports
- Establishing advanced manufacturing and warehousing facilities

Stewardship of Natural Resources Our Water Resources Respect for Agriculture Our Communities Future for Our Children

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Figure 6 shows the industry clusters that were weighted more heavily than the Current Economy given the expected focused development in the Energy Economy Future. The primary focus is on added employment in Professional, Scientific, and Technical Services, and Manufacturing, with secondary focus on Construction, Education Services, Farm, Forestry, Fishing, and Related Activities, and Utilities.

Figure 6: Employment Projection Weighting for Energy Economy

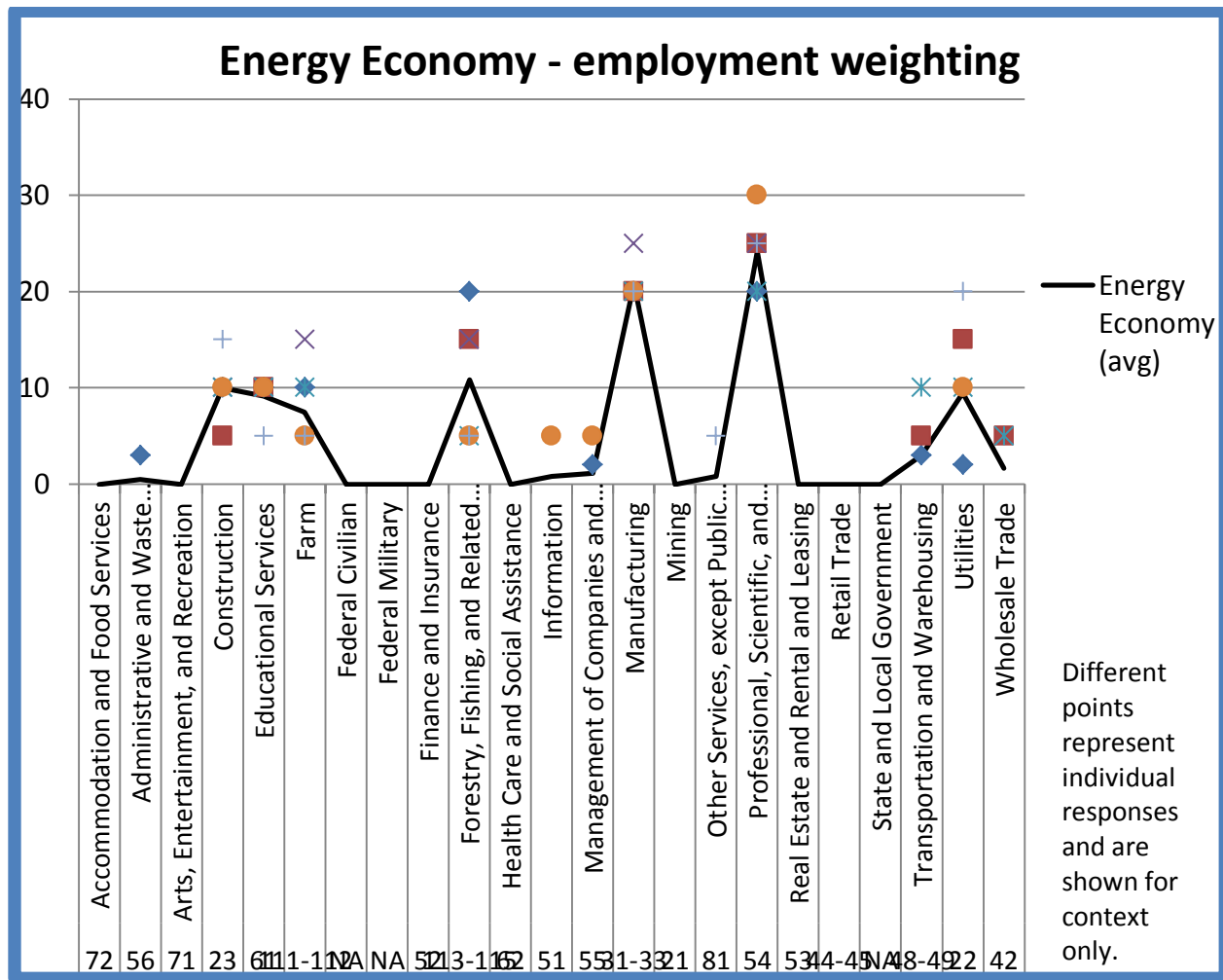
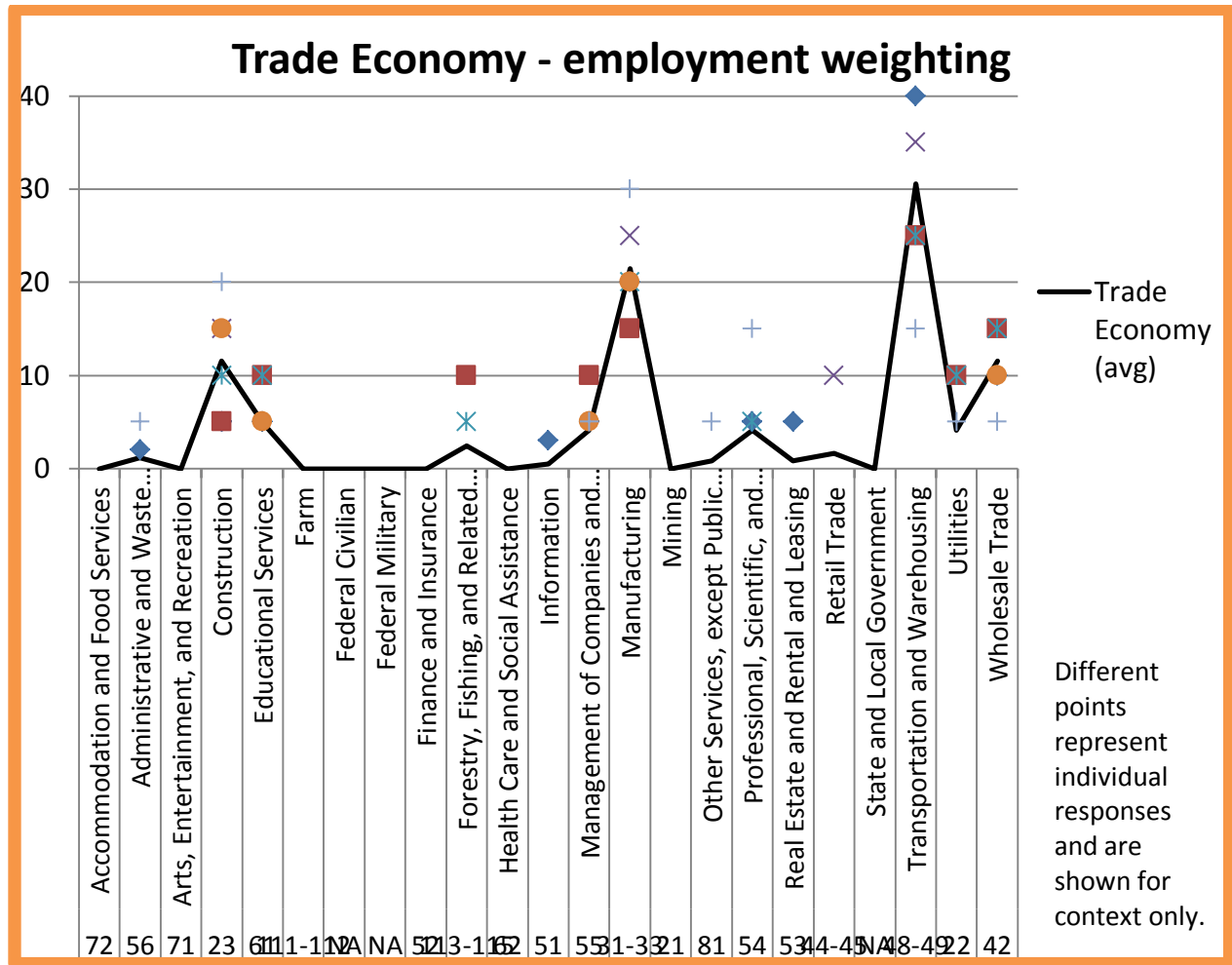


Figure 7 shows the industry clusters that were weighted more heavily than the Current Economy given the expected focused development in the Trade Economy Future. The primary focus is on added employment in Transportation and Warehousing, and Manufacturing, with secondary focus on sectors such as Construction, Educational Services, and Wholesale Trade.

Figure 7: Employment Projection Weighting for Trade Economy



Respondents to the employment weighting were also asked to add comments regarding each NAICS code industry cluster that, in their opinion, would add jobs under the conditions stated above. These comments were used to develop datasets that were used in the scenario modeling, during the employment allocation process. In general, these comments followed the general themes expressed in each Future.

Results

The results of the employment projection process are presented below. They are divided by Future and by County. Remember that these projections are only as good as the assumptions that they are based upon, as stated in the Methodology, and the further out the projection (in time), the less reliable they become.

Employment Projections

The abridged employment projections for the Current Economy Future are presented in Table 3. These projections represent the combination of Heartland-specific population projections and a “business-as-usual” trend that envisions a future that is similar in economic focus to current conditions.

| Table 3: Current Economy Total Employment by County (abridged) | | | | | | |
|--|-----------------|--------------------|-------------|-------------|-------------|-------------|
| | Estimate | Projections | | | | |
| Jurisdiction | 2011 | 2020 | 2030 | 2040 | 2050 | 2060 |
| DESOTO | 13,582 | 15,625 | 16,170 | 16,365 | 17,138 | 17,885 |
| GLADES | 4,586 | 5,047 | 5,242 | 5,292 | 5,574 | 5,672 |
| HARDEE | 11,395 | 12,900 | 13,304 | 13,388 | 14,054 | 14,930 |
| HENDRY | 19,106 | 21,148 | 22,284 | 23,068 | 24,762 | 26,667 |
| HIGHLANDS | 38,547 | 45,484 | 49,919 | 54,110 | 59,817 | 66,570 |
| OKEECHOBEE | 14,505 | 17,485 | 19,608 | 21,455 | 23,593 | 25,726 |
| POLK | 257,420 | 316,956 | 364,403 | 412,589 | 468,779 | 531,604 |
| Total | 359,141 | 434,646 | 490,930 | 546,266 | 613,717 | 689,054 |
| Note: The Energy and Trade Economy projected employment is the same as above plus an additional 2%, per county at any given time period. | | | | | | |

Figures 8 and 9 graphically depict the projected employment in the region, by county. In general, employment is projected to increase gradually throughout the years, with some counties’ projected gains faster (or slower) relative to others in the region.

Figure 8: Current Economy Employment Projections (Four Counties)

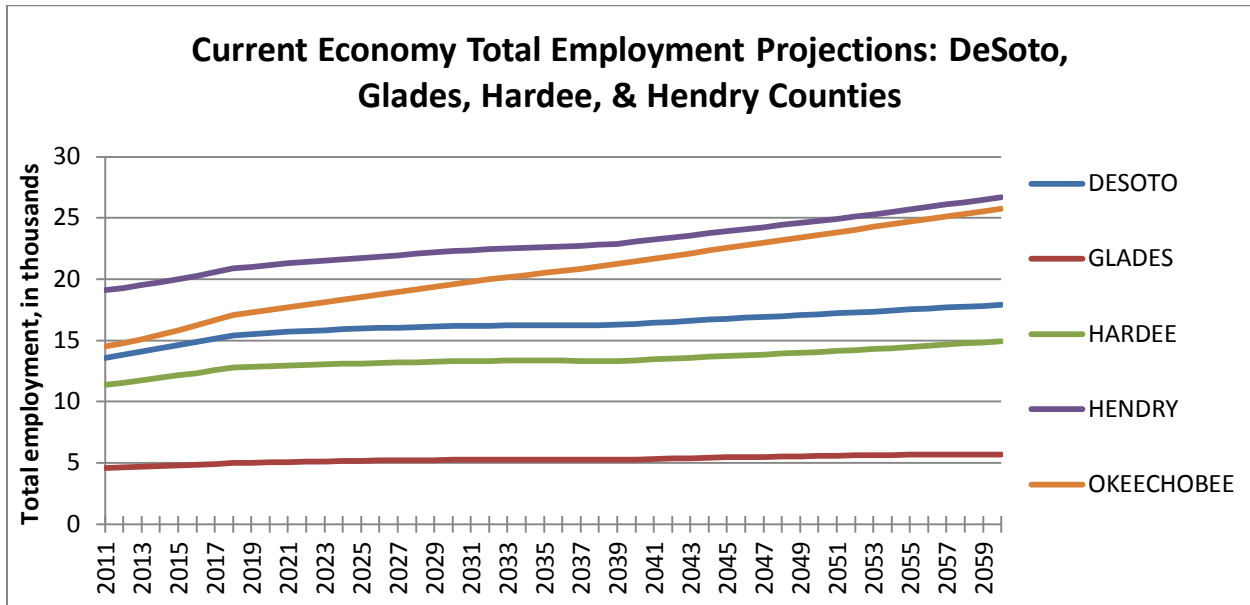
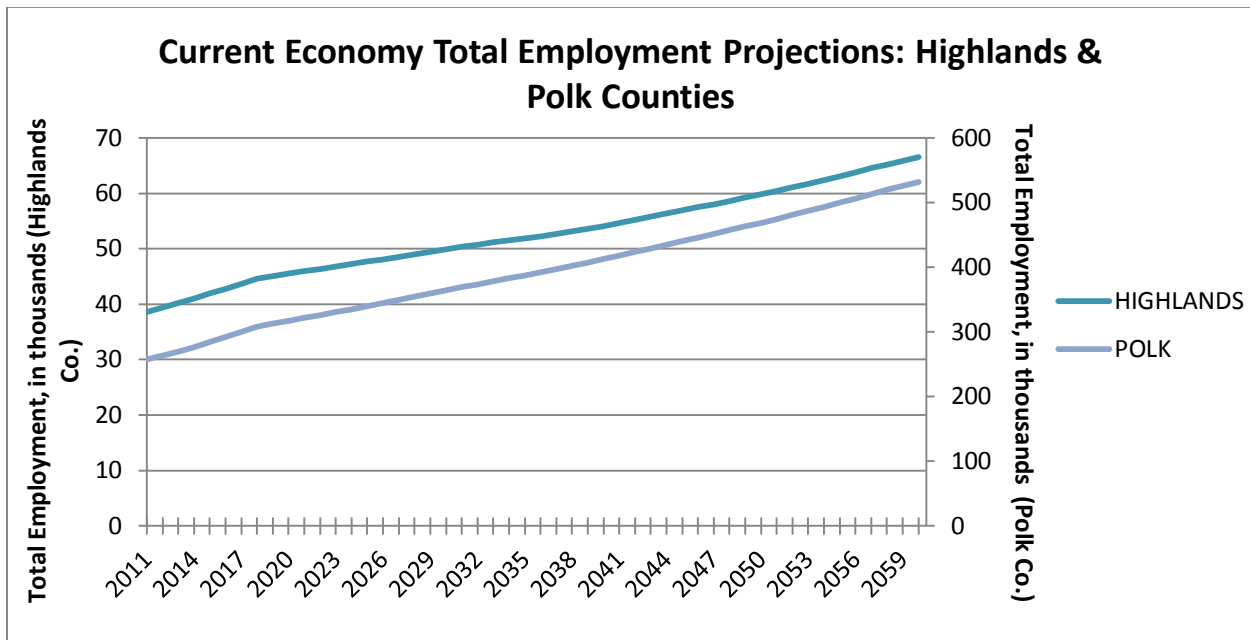


Figure 9: Current Economy Employment Projections (Highlands and Polk)



The projected employment by NAICS industry is presented in Table 4. Obviously, the distribution of employment between counties varies based on local conditions. As might be expected given demographic trends in the nation, Health Care and Social Assistance is

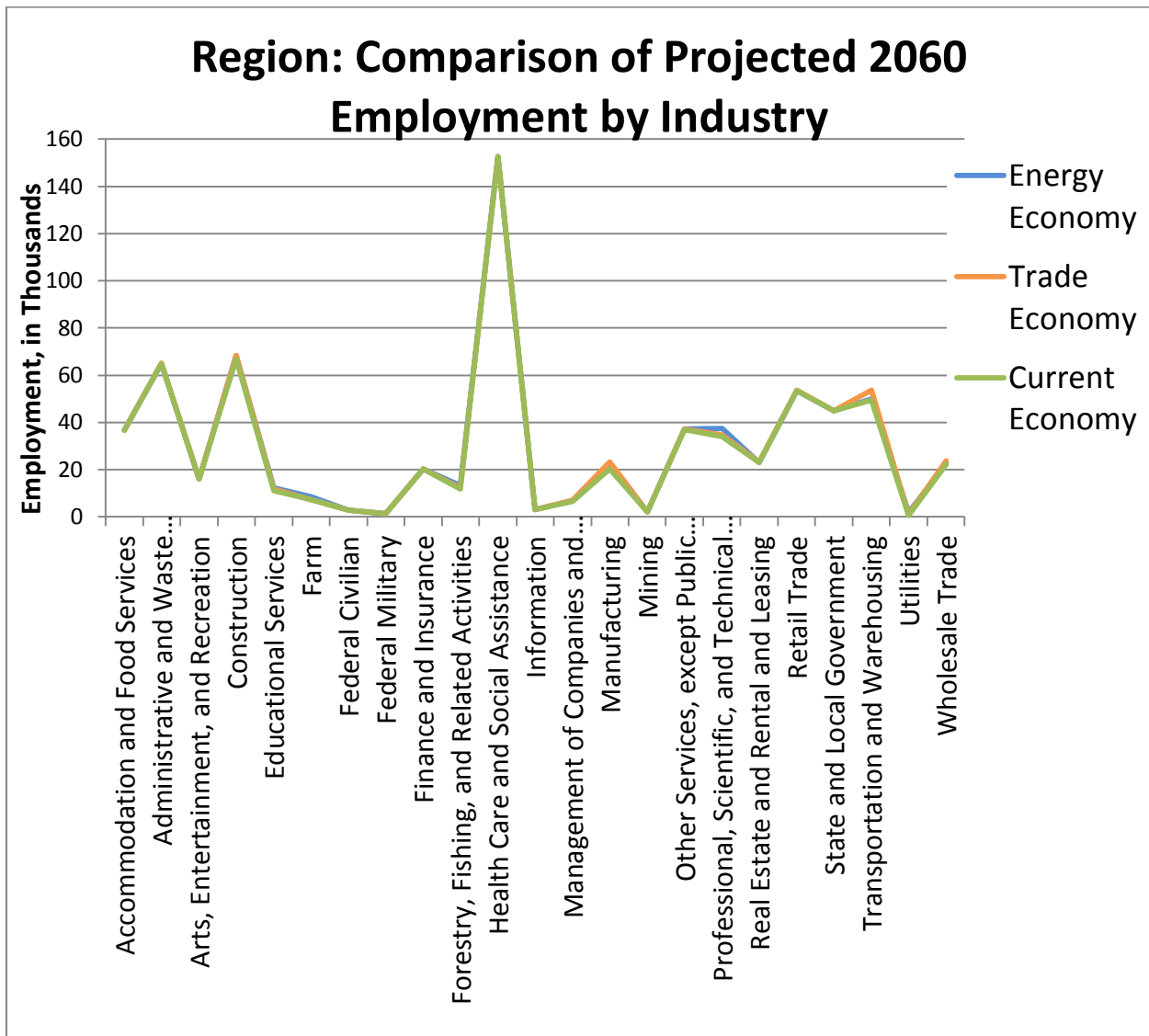
projected to be a very large employment sector in the coming years, more than tripling in the region from current day to the year 2060.

| | 2011 | 2020 | 2030 | 2040 | 2050 | 2060 |
|---|---------|---------|---------|---------|---------|---------|
| Accommodation and Food Services | 21,257 | 26,890 | 30,641 | 33,344 | 35,369 | 36,797 |
| Administrative and Waste Management Services | 27,342 | 33,886 | 40,621 | 48,487 | 56,526 | 64,879 |
| Arts, Entertainment, and Recreation | 6,817 | 8,414 | 9,974 | 11,712 | 13,719 | 16,075 |
| Construction | 17,521 | 31,879 | 39,078 | 46,462 | 56,521 | 66,887 |
| Educational Services | 5,944 | 7,677 | 8,997 | 9,959 | 10,632 | 11,076 |
| Farm | 12,573 | 11,916 | 10,679 | 9,666 | 8,575 | 7,448 |
| Federal Civilian | 1,691 | 1,620 | 1,723 | 1,943 | 2,321 | 2,920 |
| Federal Military | 1,717 | 1,434 | 1,415 | 1,363 | 1,324 | 1,305 |
| Finance and Insurance | 16,958 | 17,536 | 18,450 | 19,077 | 19,698 | 20,303 |
| Forestry, Fishing, and Related Activities | 21,058 | 20,421 | 16,789 | 12,516 | 12,181 | 11,904 |
| Health Care and Social Assistance | 40,864 | 53,537 | 69,913 | 89,834 | 116,715 | 152,684 |
| Information | 2,825 | 3,067 | 3,100 | 3,093 | 3,040 | 2,964 |
| Management of Companies and Enterprises | 5,493 | 6,317 | 6,809 | 7,045 | 6,928 | 6,541 |
| Manufacturing | 17,520 | 19,879 | 21,561 | 22,174 | 21,844 | 20,218 |
| Mining | 1,956 | 2,361 | 2,124 | 1,905 | 1,994 | 2,005 |
| Other Services, except Public Administration | 21,702 | 27,082 | 30,944 | 33,633 | 35,632 | 37,000 |
| Professional, Scientific, and Technical Services | 13,151 | 16,961 | 20,952 | 25,236 | 29,582 | 34,079 |
| Real Estate and Rental and Leasing | 13,333 | 16,136 | 18,120 | 19,737 | 21,426 | 23,077 |
| Retail Trade | 39,912 | 48,498 | 50,480 | 51,624 | 52,557 | 53,396 |
| State and Local Government | 40,305 | 41,713 | 43,389 | 43,485 | 44,049 | 45,073 |
| Transportation and Warehousing | 16,995 | 22,976 | 28,700 | 35,213 | 42,200 | 49,549 |
| Utilities | 715 | 739 | 747 | 704 | 650 | 591 |
| Wholesale Trade | 11,492 | 13,707 | 15,725 | 18,053 | 20,234 | 22,283 |
| Total Heartland Employment | 359,141 | 434,646 | 490,930 | 546,266 | 613,717 | 689,054 |

When the regional employment projections are compared for the year 2060, it is obvious that Healthcare and Social Assistance is projected to be a driving economic force in the Heartland. Similarly, service industries such as Administrative and Waste Management, Construction, Other Services except Public Administration, Retail Trade, State and Local Government, and Transportation and Warehousing, are also projected to remain strong contributing industry clusters. The Energy Economy Future primarily has more jobs in the Manufacturing and

Professional, Scientific, and Technical Services sector, and other jobs are distributed in other sectors as previously described. The Trade Economy Future primarily has more jobs in the Manufacturing and Transportation and Warehousing sectors, and other jobs are distributed in other sectors also as previously described. Overall the difference between the three scenarios, in terms of total projected employment, is fairly small.

Figure 10: Projected Employment by Future and Industry (2060).

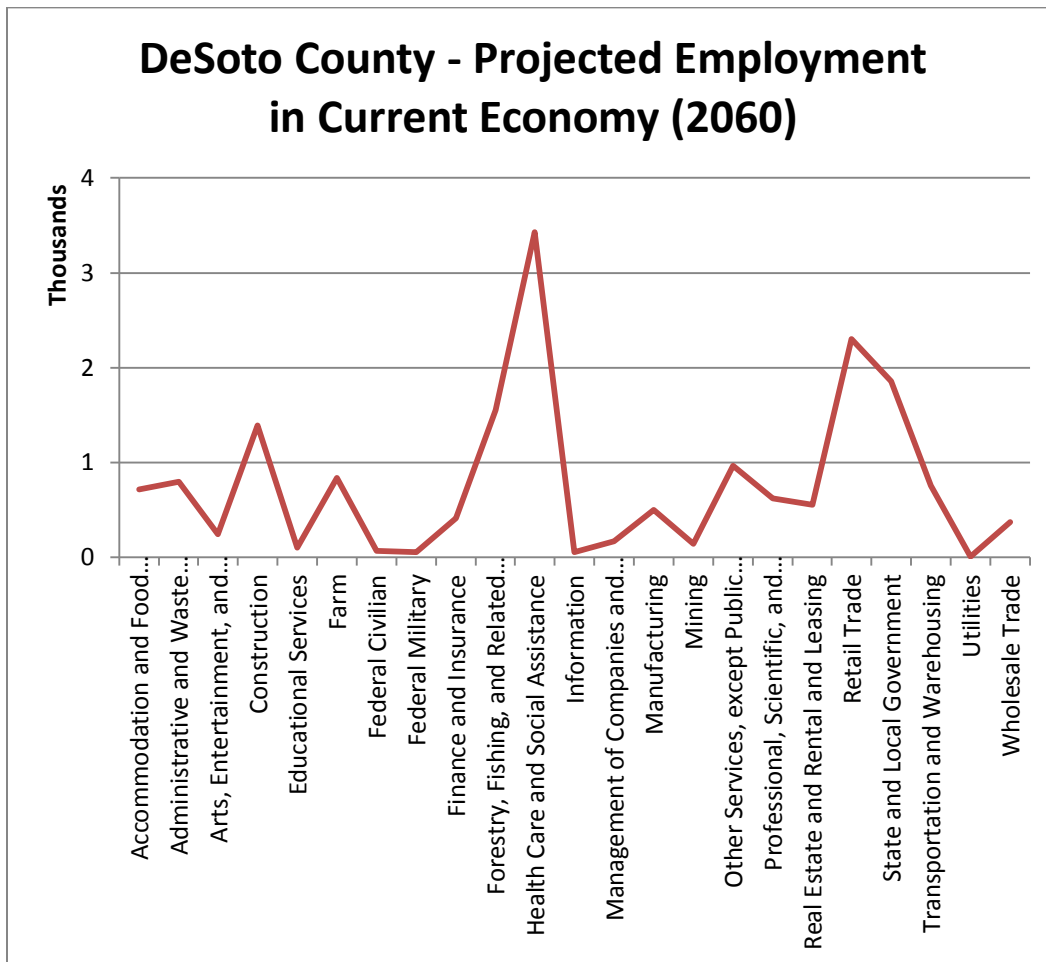


Employment Projections by County

DeSoto County

DeSoto County’s projected employment in 2060 under the Current Economy Future follows a trend similar to the majority of the counties in the region, with a major peak in Health Care and Social Assistance. DeSoto is unique in that it has a significant proportion of projected employment also in Retail Trade.

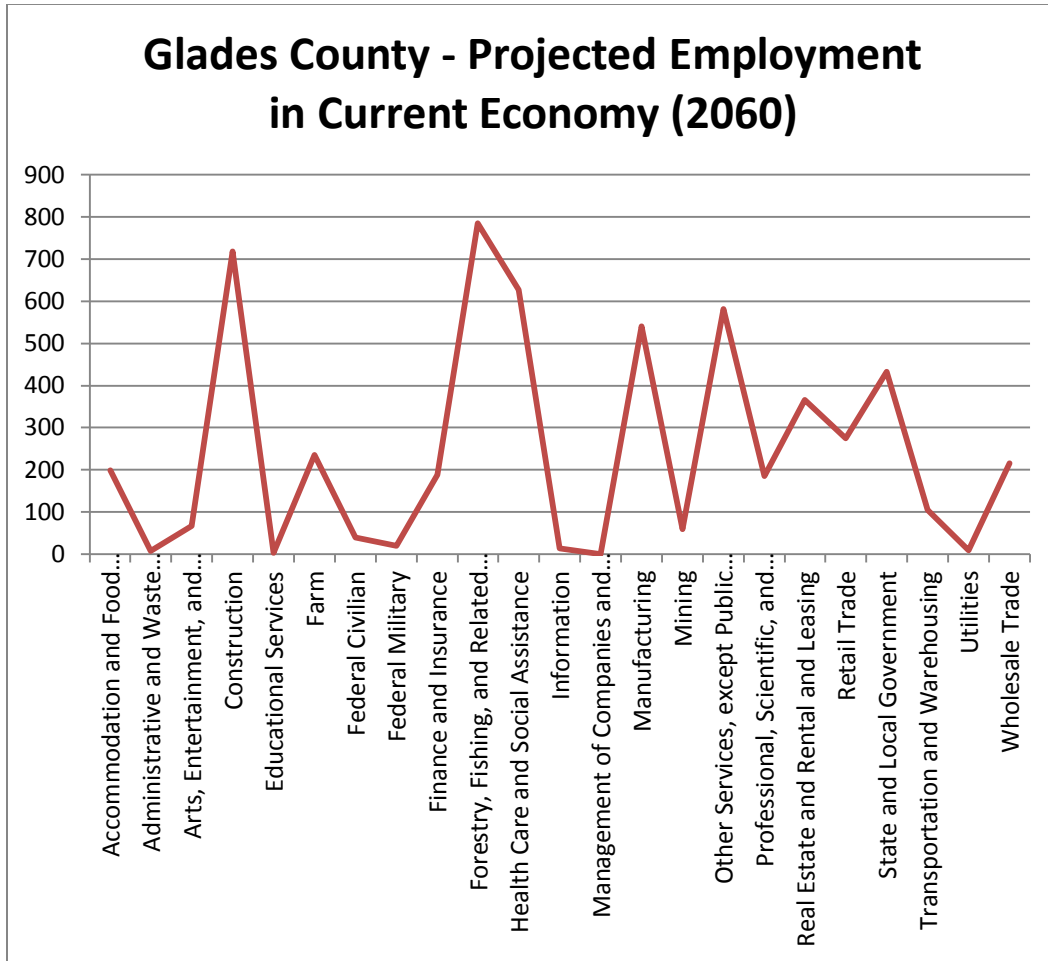
Figure 11: Region



Glades County

Glades County’s projected employment in 2060 under the Current Economy Future follows a trend similar to the majority of the counties in the region, with a major peak in Health Care and Social Assistance. However, Glades is also projected to have significant employment in Construction, Forestry, Fishing, and Related Activities, Manufacturing, and Other Services, except Public Administration.

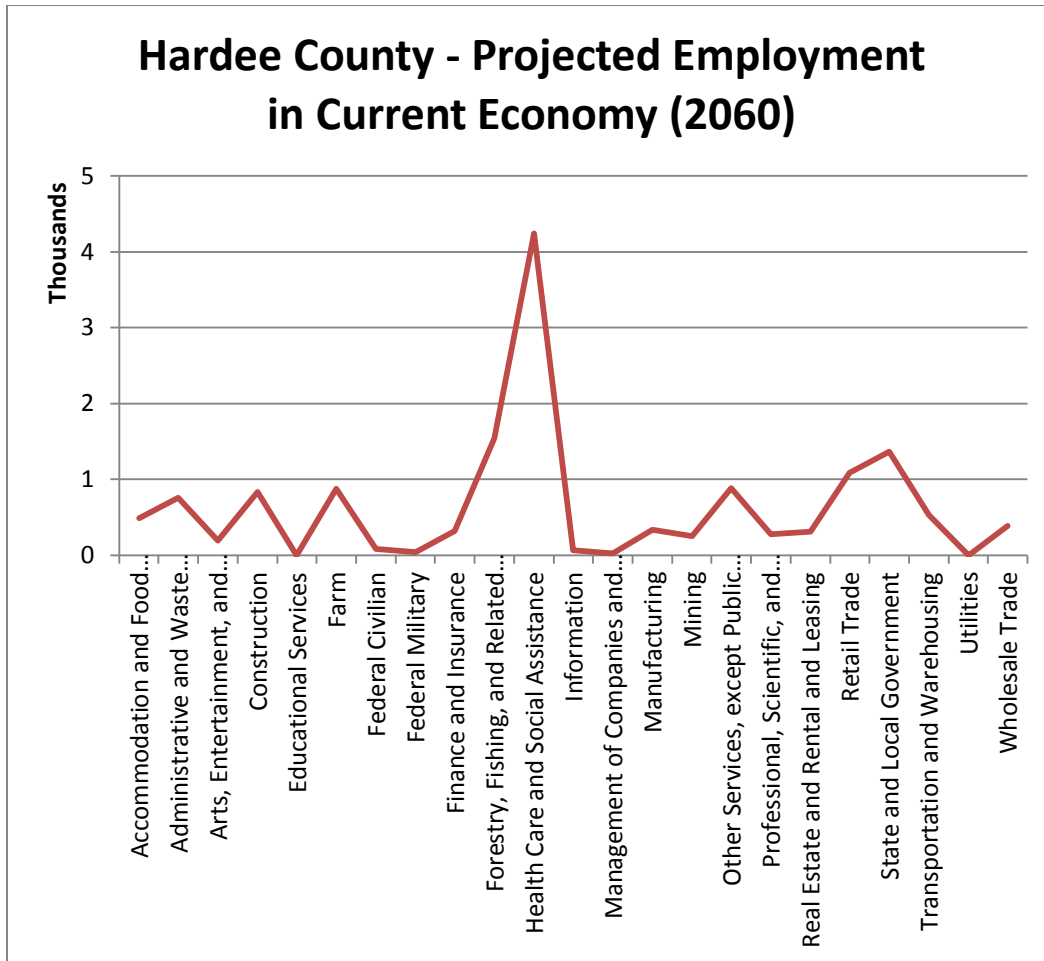
Figure 12:



Hardee County

Hardee County’s projected employment in 2060 under the Current Economy Future follows a trend similar to the majority of the counties in the region, with a major peak in Health Care and Social Assistance. The next two highest projected employment sectors are Fishing, Forestry, and Related Activities and State and Local Government.

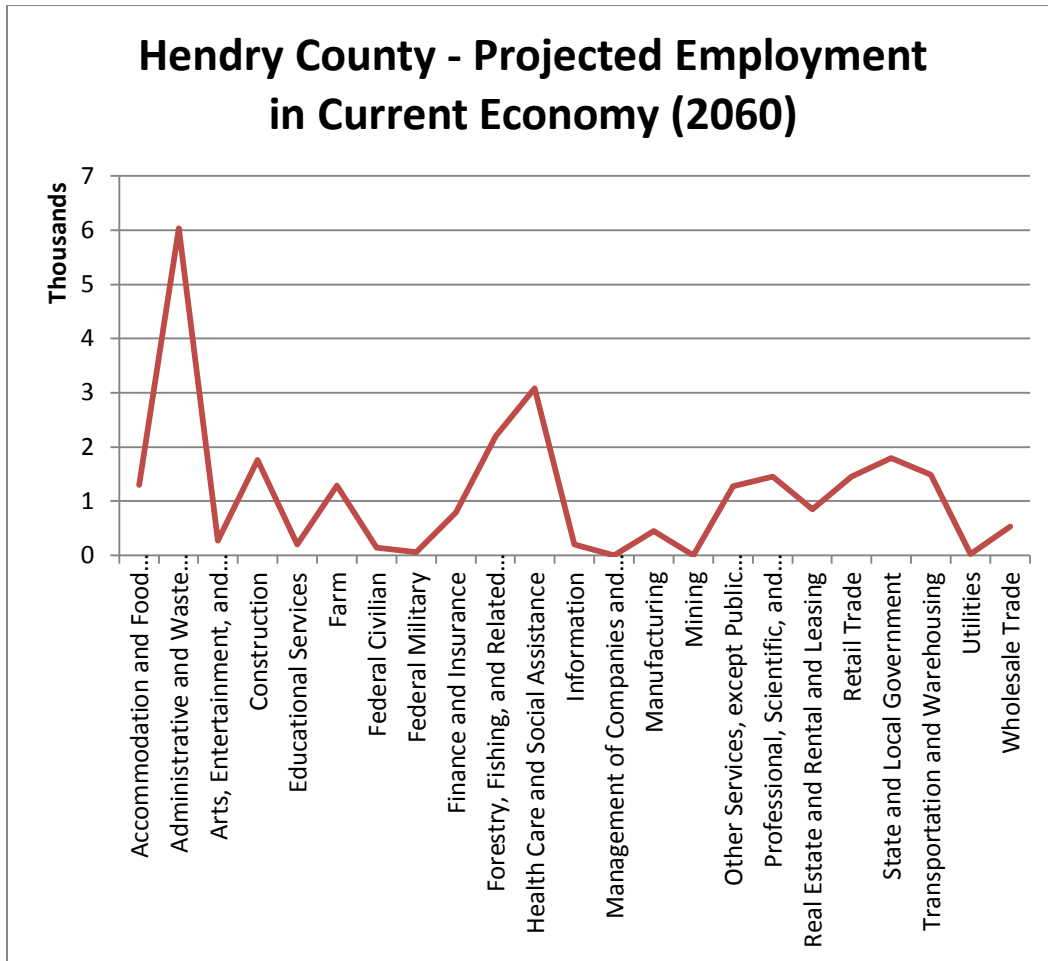
Figure 13:



Hendry County

DeSoto County’s projected employment in 2060 under the Current Economy Future follows a trend similar to the majority of the counties in the region, with a major peak in Health Care and Social Assistance. DeSoto is unique in that it has a significant proportion of projected employment also in Retail Trade.

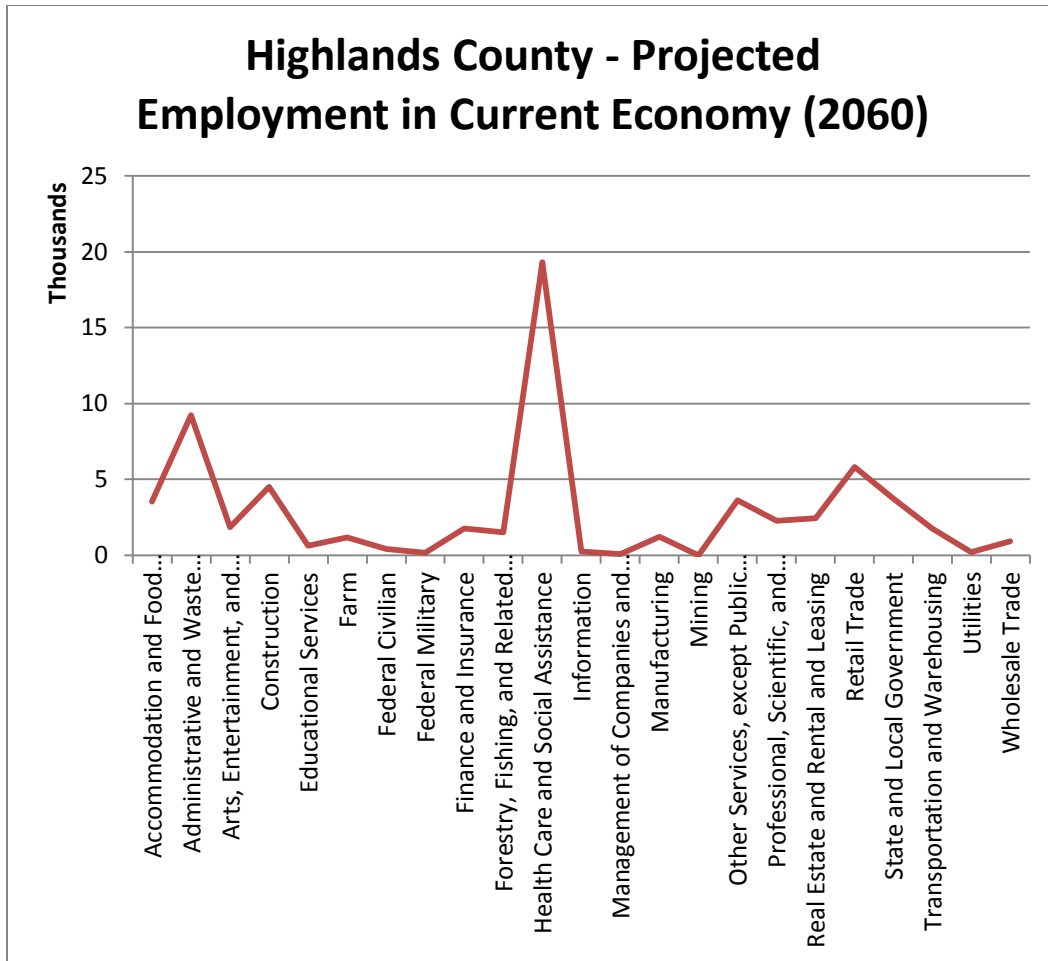
Figure 14: Regin



Highlands County

DeSoto County’s projected employment in 2060 under the Current Economy Future follows a trend similar to the majority of the counties in the region, with a major peak in Health Care and Social Assistance. DeSoto is unique in that it has a significant proportion of projected employment also in Retail Trade.

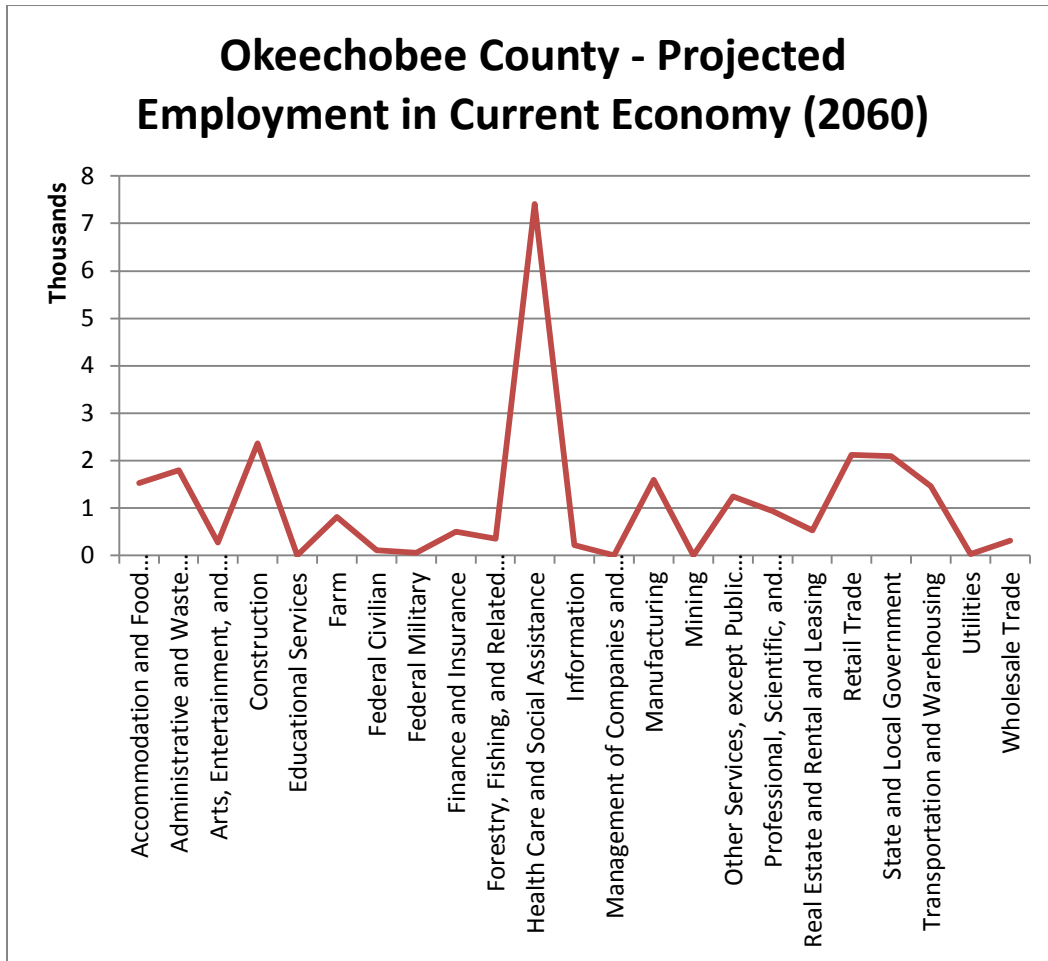
Figure 15: Re



Okeechobee County

DeSoto County’s projected employment in 2060 under the Current Economy Future follows a trend similar to the majority of the counties in the region, with a major peak in Health Care and Social Assistance. DeSoto is unique in that it has a significant proportion of projected employment also in Retail Trade.

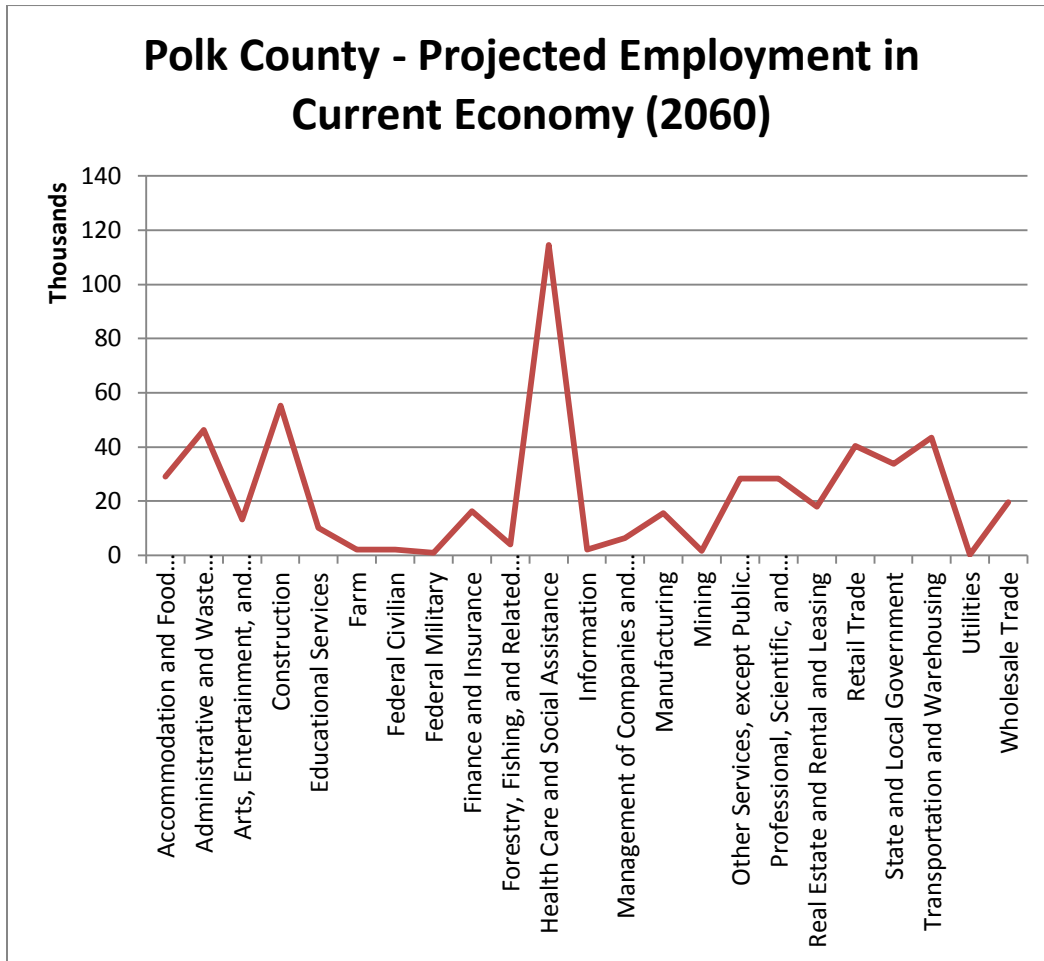
Figure 16:



Polk County

DeSoto County’s projected employment in 2060 under the Current Economy Future follows a trend similar to the majority of the counties in the region, with a major peak in Health Care and Social Assistance. DeSoto is unique in that it has a significant proportion of projected employment also in Retail Trade.

Figure 17:



Analysis

The economic trends present both in the region and in the projections for each projected Future bear further investigation. Figures 18 and 19 display the breakdown of employment at the regional level for the year 2010. This data comes from the PI+ software, which is based on U.S. Bureau of Labor Statistics data. The biggest three industries in the seven-county region are Health Care and Social Assistance, Retail Trade, and State and Local Government.

Figure 18: Regional Current Economy Industry Share (2010)

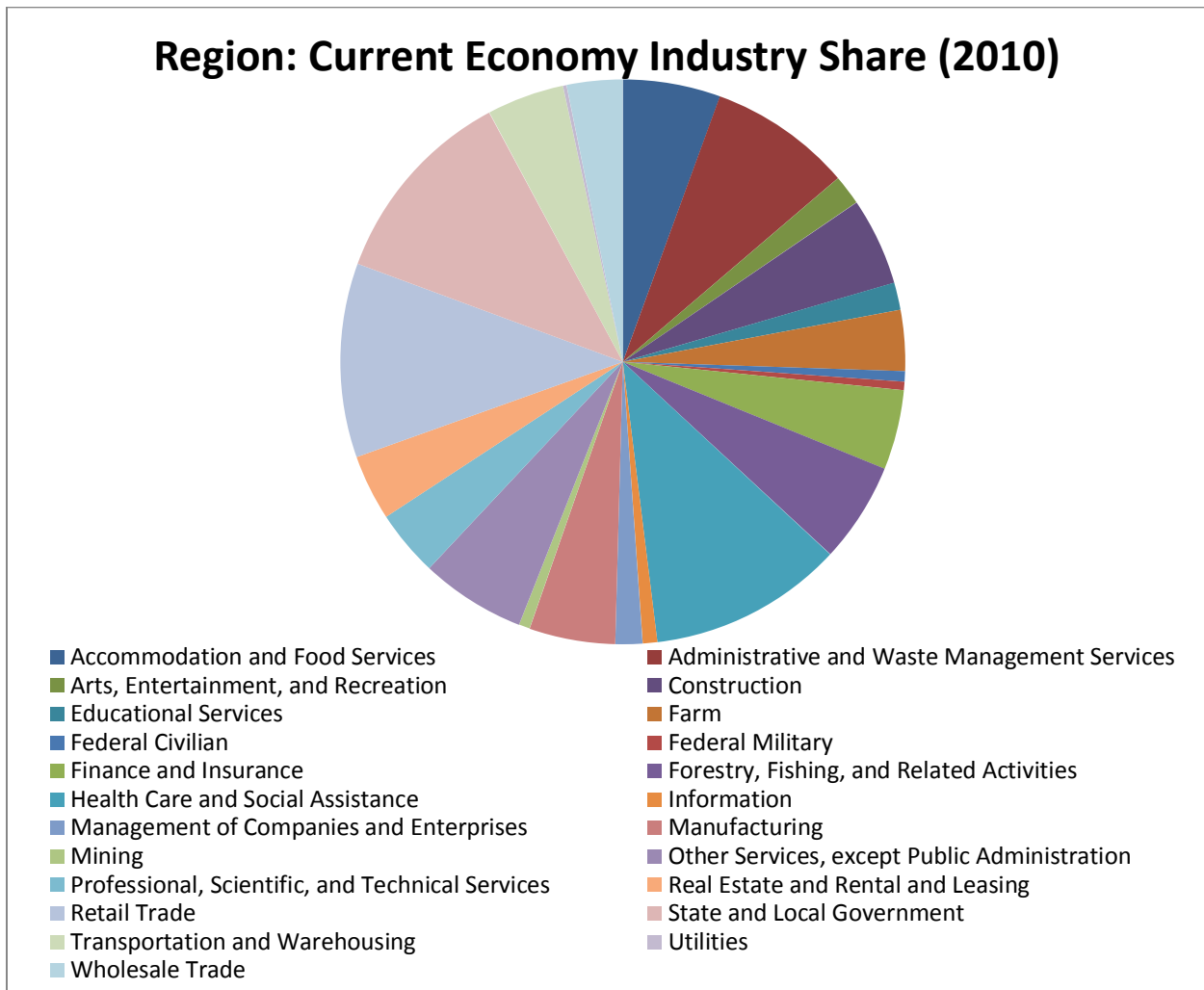


Figure 19 displays the PI+ projected employment industry share for the year 2060, under the assumptions of the Current Economy Future. Under this scenario, it is apparent that Health Care and Social Assistance is projected to become a much larger employer fifty years in the future; approximately 22% of total regional employment. This seems intuitive

given the large percentage of seniors in the current population and the impending health needs of the retiring Baby Boomers, which is a trend being observed nationally as well as regionally. Compared to the 2010 industry share, the 2060 economy is projected to have several other sectors that are driving regional employment. These sectors are Construction, Administrative and Waste Management Services, Retail Trade, Transportation and Warehousing, and State and Local Government.

Figure 19: Regional Current Economy Projected Industry Share (2060)

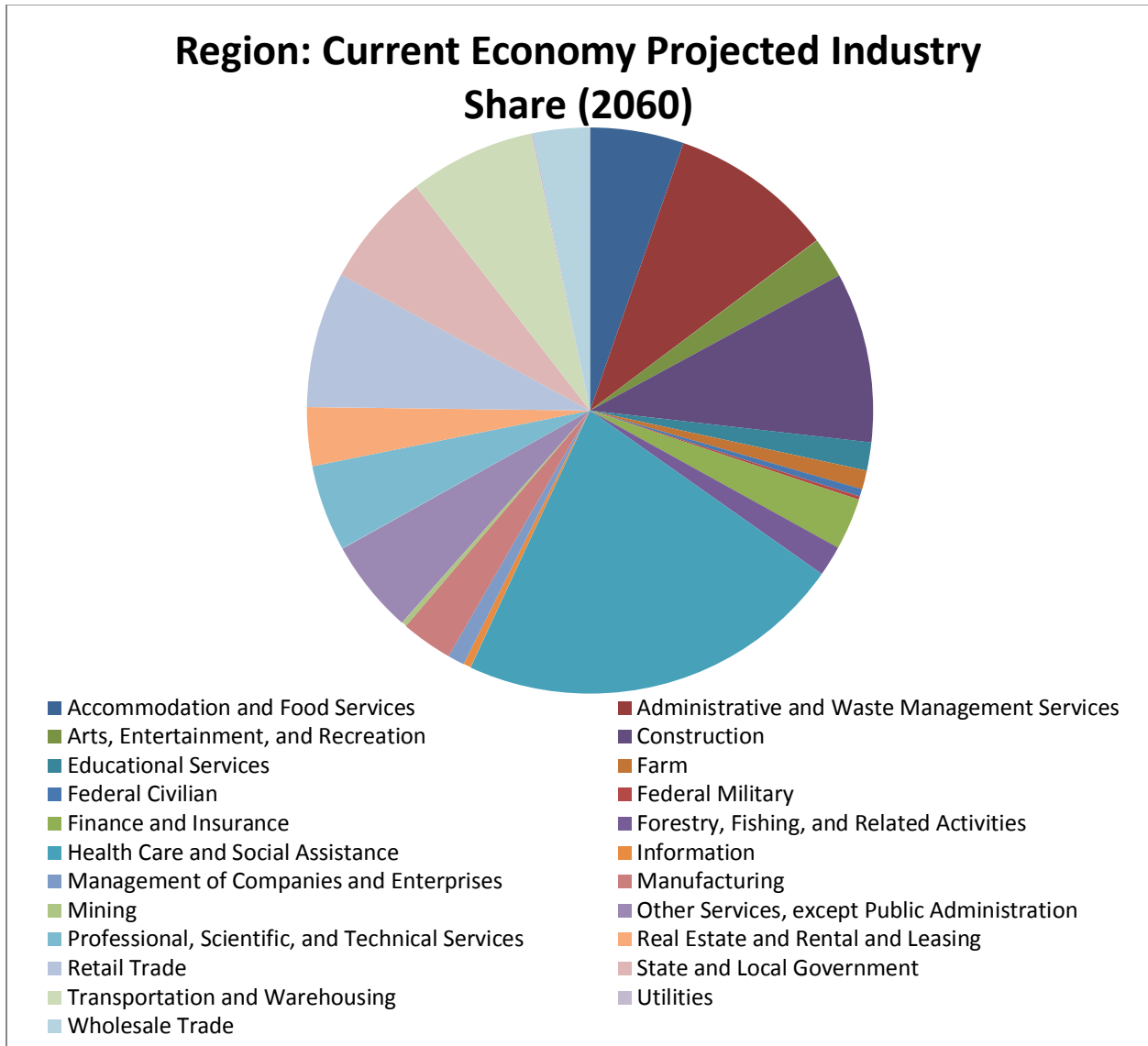


Figure 20: Projected Shift-Share Change in Current Economy (2010 to 2060)

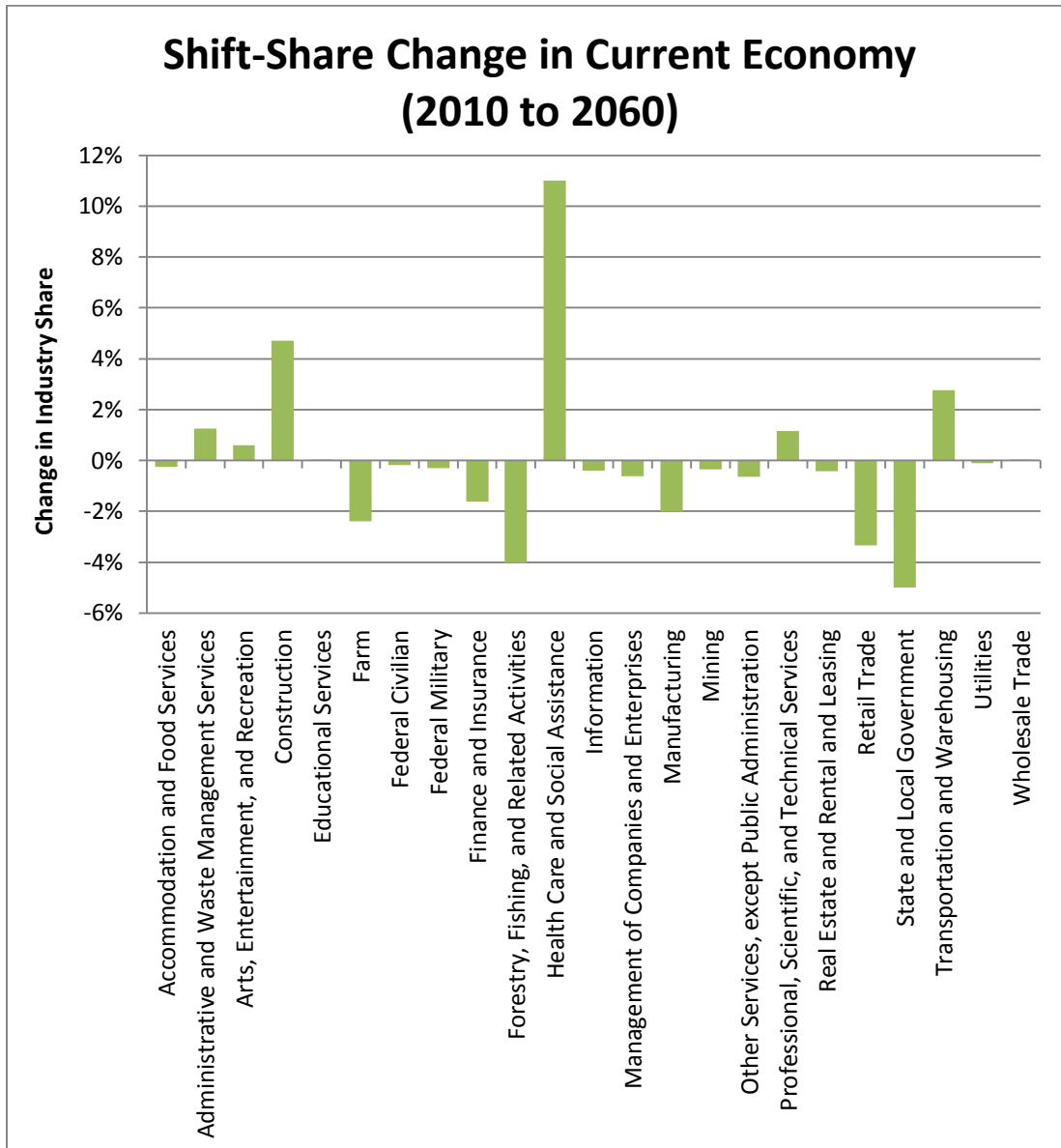
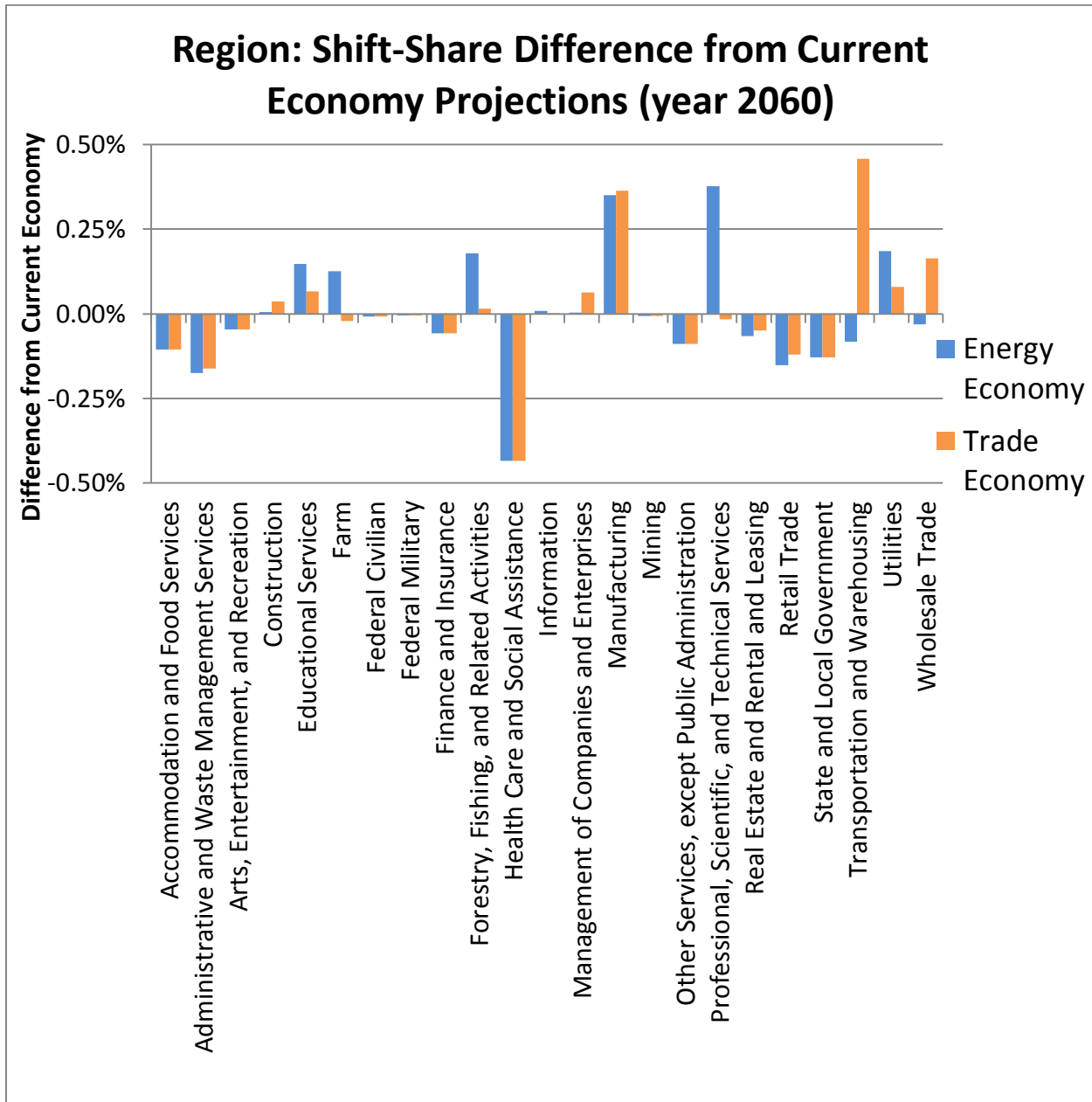


Figure 21: Projected Shift-Share Difference by Future (2060)



As can be seen above, there are not many significant differences between the amount of jobs in each sector. The major differences may occur in the projected spatial location of the jobs, but the overall difference from the Current Economy Future is not more than 0.5% in any given NAICS cluster.